We are pleased to report our earnings for the first guarter of 2016 grew 20% compared to the first guarter of 2015. These results were primarily driven by strong growth in net interest income and the overall management of operating expenses. Our 2015 branch consolidation project has contributed to our ability to manage overhead while still making important investments in the future growth of our Company. We continue to make substantial investments in advertising and technology. While the persistent low interest rate environment is creating challenges for the banking industry, we are excited to have a strong start to 2016.

We continue to see solid improvement in the strength of our balance sheet. During the past twelve months, we have achieved loan growth of 8%, deposit growth of 7%, and shareholder equity growth of 8%. Meaningful balance sheet growth has not compromised our conservative approach to sound banking. Loan delinguencies and net loan losses remain at historically low levels as we head into the second guarter of 2016.

In December 2015, we announced a Share Repurchase Program in an amount not to exceed \$2,500,000. We continue to believe this program will contribute to shareholder value as shares of our stock have occasionally been available at an attractive price considering our earnings performance. During the first quarter of 2016, we were able to repurchase approximately 3,000 shares of our stock. In addition to these share repurchases, we have continued to pay a strong dividend. We are committed to producing solid financial results that will create long term value for our shareholders.

FSBancorp and **Farmers State Bank**

Gordon T. Anderson President, PowerScreen Indiana, Inc.

Roger A. Bird Chairman, F S BANCORP Chairman, Farmers State Bank Bird. Brothers. Scheske, & Reed P.C. Attorneys-at-Law

James M. Ingledue CEO/Founder, Jim Ingledue Construction, Inc.

Winford Jones Owner, Yoder's Shipshewana Hardware

Kevin Lambright Owner, KC Squared Farms, LLC

Thomas L. Miller President, Topeka Pharmacy

Rodney Perkins Co-owner of Perkins Twin Creek Farms, Stroh

Ruth R. Perry Retired CEO, Perry Personnel Plus, Inc.

Joseph G. Pierce President & CEO, F S BANCORP President & CEO, Farmers State Bank

Honorary Directors Jerry O. Grogg James W. Perkins Miles S. Perkins C. Lynn Tracey Frederic J. Brown

www.GoFSB.com



March 31, 2016

Report of Condition FSBancorp

ij

Condi

Farmers State Bank





888.492.7111 / Telephone Banking 866.463.1110

CONSOLIDATED BALANCE SHEETS

March 31, 2016 and 2015

| | 2016 | 2015 |
|--|----------------------|---------------|
| Assets | | |
| Cash and due from banks | \$39,516,571 | \$51,650,165 |
| Investment securities | 90,830,127 | 78,164,093 |
| Federal Home Loan Bank Stock | 1,723,000 | 2,195,400 |
| Total loans | 438,092,939 | 406,471,784 |
| Less deferred loan fees | (13,234) | (21,730) |
| Less allowance for loan losses | (5,094,267) | (5,077,986) |
| Loans, net | 432,985,438 | 401,372,068 |
| Premises and equipment, net | 8,514,370 | 8,010,702 |
| CVS-Insurance | 10,502,874 | 10,297,364 |
| Goodwill and other intangible assets | 3,068,046 | 3,268,771 |
| Other assets | 4,838,380 | 5,181,292 |
| Total Assets | <u>\$591,978,806</u> | \$560,139,855 |
| Liabilities | | |
| Deposits | | |
| Noninterest-bearing demand | \$161,245,908 | \$142,902,995 |
| Interest-bearing demand | 144,606,867 | 130,245,125 |
| Savings | 113,391,588 | 109,250,113 |
| Time under \$100,000 | 50,594,387 | 57,519,561 |
| Time \$100,000 and over | 36,422,314 | 33,550,941 |
| Total Deposits | 506,261,064 | 473,468,735 |
| | | |
| Repurchase Agreements | 3,916,799 | 5,081,546 |
| Federal Home Loan Bank Advances | 16,859,124 | 20,823,680 |
| Other liabilities | 4,238,169 | 4,475,584 |
| Total Liabilities | 531,275,156 | 503,849,545 |
| | | |
| | | |
| Shareholders' Equity | | |
| Common stock: No par value, 5,000,000 shares | | |
| authorized and 1,190,976 issued | 148,872 | 148,872 |
| Paid-in capital | 3,724,051 | 3,784,528 |
| Retained earnings | 58,279,443 | 54,177,691 |
| Net unrealized gains (losses) on securities | 1,002,134 | 726,286 |
| Less treasury stock, at cost | (2,450,850) | (2,547,067) |
| Total Shareholders' Equity | 60,703,650 | 56,290,310 |
| Total Liabilities and Shareholders' Equity | 591,978,806 | 560,139,855 |
| | | |

CONSOLIDATED STATEMENTS OF INCOME For the Three Months Ended March 31, 2016 and 2015

| Interest Income | <u>2016</u> | <u>2015</u> |
|---|-------------|-----------------------|
| Interest and fees on loans | \$5,231,624 | \$4,823,527 |
| Interest and lees on loans | 458,951 | ۶4,823,527 384,379 |
| Other interest and dividend income | 79,146 | 72,877 |
| | <u> </u> | |
| Total Interest Income | 5,769,721 | 5,280,783 |
| Interest Expense | | |
| Interest Expense | 198,576 | 191,926 |
| Interest on FHLB advances and other borrowings | 115,539 | 169,810 |
| Total Interest Expense | 314,115 | 361,736 |
| | | |
| Net Interest Income | 5,455,606 | 4,919,047 |
| Provision for loan losses | 90,000 | 30,000 |
| | | |
| Net Interest Income after | | |
| Provision for Loan Losses | 5.365.606 | 1 000 017 |
| | | 4,889,047 |
| Other Income | | |
| Service charges on deposit accounts | 419,210 | 398.347 |
| Trust Department Income | 73,725 | 98,463 |
| Financial Services | 15,538 | 54,137 |
| Mortgage banking | 60,513 | 40,700 |
| Security gains and losses | 3,917 | 5,385 |
| Other service charges, commissions and fees | 626,273 | 566,083 |
| Total Other Income | 4 400 476 | 4 400 445 |
| Total Other Income | 1,199,176 | <u> </u> |
| Other Expenses | | |
| Salaries and employee benefits | 2,445,476 | 2,412,030 |
| Occupancy expense of premises, net | 242,681 | 276,306 |
| Furniture and equipment, data processing expense | 487,186 | 424,054 |
| FDIC Assessment | 85,704 | 80,851 |
| Other expenses | 881,205 | 892,478 |
| Total Other Expenses | 4,142,252 | 4,085,719 |
| Income Before Income Taxes | 2,422,530 | 1,966,443 |
| Provision for income taxes | 599,388 | 450,960 |
| Net Income | \$1,823,142 | \$1,515,483 |
| | <u></u> | ψ1,010,100 |
| Pasia Earnings por Common Shara | ¢1 62 | ¢4.00 |
| Basic Earnings per Common Share | \$1.63 | <u>\$1.36</u> |
| (Based on 1,120,577 and 1,117,894 average shares outstanding in 2016 and 2015.) | | |
| ouisianuing in 2010 anu 2013.) | | |